

Case Study

How we helped CBRE hire multiple roles after winning a major contract.



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Engineering Maintenance

Background

CBRE had recently won a major contract and needed to mobilise multiple engineering hires across several locations within tight timeframes. To streamline delivery and maintain quality, they entered into an exclusive agreement with InVictus to manage all recruitment activity across the contract.

The InVictus Solution

We worked closely with CBRE to plan interview schedules in advance, agreeing dedicated slots to keep the process organised and efficient. This allowed us to focus on filling roles quickly and with the right people, without delays caused by coordination issues.

By partnering exclusively, we were able to offer volume-based rates, saving CBRE both time and cost while maintaining full visibility across every stage of recruitment. Our consultative approach and continuous communication ensured a smooth mobilisation, with candidates fully briefed and ready to start in line with project deadlines.

The Outcome

Through the exclusive agreement, multiple engineering placements were successfully delivered across the contract. CBRE benefited from a faster, more coordinated hiring process, reduced costs, and a consistent standard of candidates across all sites. The project was completed on time, and the partnership continues to support ongoing requirements.



Breaking it Down

- ✓ Understood the need for hiring speed and specialist engineering candidate pools
- ✓ Worked with the client to plan interview schedules in advance
- ✓ Followed a seamless hiring structure to allow for no coordination delays
- ✓ Volume based rates and full visibility based on an exclusive contract
- ✓ Candidates were fully briefed and ready to start in line with project deadlines

Ready for your success story?

Our Engineering Maintenance division supports clients with reliable, flexible staffing solutions to keep operations running smoothly. From short-term cover to large project teams, we provide fully vetted professionals at speed, ensuring compliance, reliability, and minimal downtime across your sites.

[Explore our solutions >](#)

Results



Exclusivity

Exclusive partnership covering all engineering hires across the contract



Delivery

Multiple placements delivered on time and within agreed schedules



Reduced Spend

Volume-based rates achieved, reducing overall recruitment spend

Testimonial

Working exclusively with InVictus made all the difference. They coordinated interviews efficiently, filled every role within the agreed timeframe, and delivered consistent quality across all sites. The partnership saved both us essential time and all-important cost. Thanks Fin for your hard work!

Engineering Manager | CBRE